

Tree Street Youth, Inc.
Profit & Loss Budget vs. Actual
January through February 2022

	Jan - Feb 22	Budget	% of Budget
Ordinary Income/Expense			
Income			
43300 · Grants/Foundations	10,000.00	65,728.00	15.2%
44400 · Contracts			
44430 · Local Government Contracts			
44432 · LPS Tutoring	3,565.00	1,800.00	198.1%
44434 · LPS Next Step High	39,000.00	39,000.00	100.0%
Total 44430 · Local Government Contracts	42,565.00	40,800.00	104.3%
44450 · State Contracts			
44455 · ME DOC	23,400.00	35,833.30	65.3%
Total 44450 · State Contracts	23,400.00	35,833.30	65.3%
Total 44400 · Contracts	65,965.00	76,633.30	86.1%
47200 · Samara			
47210 · Honorariums	0.00	334.00	0.0%
47220 · Trainings/Pro. Dev.	0.00	334.00	0.0%
Total 47200 · Samara	0.00	668.00	0.0%
49000 · Annual Fund			
49100 · Annual Events	0.00	0.00	0.0%
49200 · Online Appeals	0.00	1,666.70	0.0%
49300 · End of Year Appeal	1,421.80	0.00	100.0%
49400 · Firewood Funders	2,389.00	2,500.00	95.6%
49500 · Community Contribution	1,127.16	2,000.00	56.4%
49600 · Major Gifts	11,000.00	12,500.00	88.0%
Total 49000 · Annual Fund	15,937.96	18,666.70	85.4%
Total Income	91,902.96	161,696.00	56.8%
Gross Profit	91,902.96	161,696.00	56.8%
Expense			
62100 · Contract Services			
62110 · Accounting Fees	0.00	0.00	0.0%
62111 · Bookkeeping	2,600.00	2,600.00	100.0%
62120 · Development	4,200.00	4,200.00	100.0%
62130 · Grant Writing	1,500.00	1,500.00	100.0%
62140 · Legal Fees	0.00	500.00	0.0%
Total 62100 · Contract Services	8,300.00	8,800.00	94.3%
62170 · Non-Employee Compensation			
62172 · Stipends			
62176 · Street Leaders	5,267.50	8,900.00	59.2%
62182 · Diversion Stipend	110.00	1,000.00	11.0%
66500 · Relocation	0.00	1,000.00	0.0%
Total 62172 · Stipends	5,377.50	10,900.00	49.3%
Total 62170 · Non-Employee Compensation	5,377.50	10,900.00	49.3%
62800 · Facilities and Equipment			
62840 · Maintenance	1,657.25	1,510.00	109.8%
62845 · Equipment Rental	0.00	1,000.00	0.0%
62850 · Cleaning Services	1,400.00	1,850.00	75.7%
62890 · Rent, Parking, Utilities			
62891 · Electricity	1,894.44	1,450.00	130.7%
62892 · Heat	4,889.44	2,800.00	174.6%
62893 · Water & Sewer	479.07	900.00	53.2%
62894 · Snow Removal	5,120.00	5,000.00	102.4%
62896 · Telephone	757.94	800.00	94.7%
62897 · Security Alarm	0.00	200.00	0.0%
Total 62890 · Rent, Parking, Utilities	13,140.89	11,150.00	117.9%
Total 62800 · Facilities and Equipment	16,198.14	15,510.00	104.4%
65000 · Operations			

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65020 · Postage, Mailing Service	116.00	233.30	49.7%
65030 · Printing and Copying	273.19	900.00	30.4%
65040 · Supplies	1,157.16	2,000.00	57.9%
65050 · Internet	139.32	200.00	69.7%
65060 · Technology	260.86	1,133.00	23.0%
65070 · Web Design & Maintenance	0.00	950.00	0.0%
Total 65000 · Operations	1,946.53	5,416.30	35.9%
65100 · Other Types of Expenses			
65110 · Marketing Expenses	71.99		
65150 · Memberships and Dues	0.00	75.00	0.0%
65180 · Background Checks	0.00	166.70	0.0%
65190 · Fundraising Expenses			
65191 · Donation Fees	185.97	333.30	55.8%
65192 · Annual Appeal	0.00	0.00	0.0%
Total 65190 · Fundraising Expenses	185.97	333.30	55.8%
65200 · Other Misc Costs	125.00		
Total 65100 · Other Types of Expenses	382.96	575.00	66.6%
65120 · Insurance - Liability, D and O			
65121 · Commercial Package	0.00	1,935.70	0.0%
65122 · Director's & Officer's	0.00	306.80	0.0%
65123 · Worker's Comp	5,045.00	1,071.50	470.8%
Total 65120 · Insurance - Liability, D and O	5,045.00	3,314.00	152.2%
66000 · Payroll Expenses			
66002 · Executive Director Salary			
66002-A · Salaries & Wages (Exec Dir)	8,769.24		
66002-B · Retirement Seed (Exec Dir)	500.00		
66002-C · Employer Contribution (Ex Dir)	195.40		
66002-D · Bonus (Exec Dir)	1,000.00		
66002 · Executive Director Salary - Other	0.00	8,769.18	0.0%
Total 66002 · Executive Director Salary	10,464.64	8,769.18	119.3%
66100 · Salaries and Wages			
66100-A · Salaries & Wages (Employee)	89,753.90		
66100-B · Retirement Seed (Employee)	5,500.00		
66100-C · Contribution (Employee)	1,303.72		
66100-D · Bonus (Employee)	13,000.00		
66100 · Salaries and Wages - Other	0.00	94,461.64	0.0%
Total 66100 · Salaries and Wages	109,557.62	94,461.64	116.0%
66200 · Payroll Processing Fees	1,024.46	800.00	128.1%
66300 · Employer-Paid Payroll Taxes	12,460.72	8,923.06	139.6%
66700 · Employer Retirement Cont.	0.00	1,538.36	0.0%
66800 · Bonus	0.00	15,000.00	0.0%
Total 66000 · Payroll Expenses	133,507.44	129,492.24	103.1%
68300 · Travel and Meetings			
68310 · Field Trips, Outings, & Food	5,445.40	3,033.30	179.5%
Total 68300 · Travel and Meetings	5,445.40	3,033.30	179.5%
69000 · Car expenses			
69100 · Gas	101.80	424.00	24.0%
69200 · Car registration	0.00	350.00	0.0%
69300 · Parking & tolls	0.00	0.00	0.0%
69400 · Vehicle Maintenance	139.65	350.00	39.9%
Total 69000 · Car expenses	241.45	1,124.00	21.5%
Total Expense	176,444.42	178,164.84	99.0%
Net Ordinary Income	-84,541.46	-16,468.84	513.3%
Other Income/Expense			
Other Income			

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70100 · Interest Income	409.57		
Total Other Income	409.57		
Net Other Income	409.57		
Net Income	<u><u>-84,131.89</u></u>	<u><u>-16,468.84</u></u>	<u><u>510.9%</u></u>