

Tree Street Youth, Inc.
Profit & Loss Budget vs. Actual
 January through December 2021

	<u>Jan - Dec 21</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense			
Income			
43300 · Grants/Foundations	238,330.00	330,573.20	72.1%
43400 · Direct Public Support			
43401 · PPP	73,500.00		
Total 43400 · Direct Public Support	73,500.00		
44400 · Contracts			
44430 · Local Government Contracts			
44432 · LPS Tutoring	5,825.00	18,000.00	32.4%
44434 · LPS Next Step High	141,000.00	90,000.00	156.7%
44435 · CDBG	17,616.60		
44437 · LPS Covid 19	97,502.50	15,000.00	650.0%
Total 44430 · Local Government Contracts	261,944.10	123,000.00	213.0%
44450 · State Contracts			
44455 · ME DOC	168,200.00	130,000.00	129.4%
Total 44450 · State Contracts	168,200.00	130,000.00	129.4%
Total 44400 · Contracts	430,144.10	253,000.00	170.0%
47200 · Samara			
47210 · Honorariums	1,775.00	2,004.00	88.6%
47220 · Trainings/Pro. Dev.	0.00	2,004.00	0.0%
47250 · Consultation	10,512.50		
Total 47200 · Samara	12,287.50	4,008.00	306.6%
49000 · Annual Fund			
49100 · Annual Event	1,000.00	26,500.00	3.8%
49200 · Heat 144 Howe	0.00	10,000.00	0.0%
49300 · End of Year Appeal	48,834.00	52,000.00	93.9%
49400 · Firewood Funders	14,527.00	12,000.00	121.1%
49500 · Community Contribution	20,200.47	30,000.00	67.3%
49600 · Major Gifts	570,166.71	36,000.00	1,583.8%
49601 · Burn the Mortgage	203,129.64		
Total 49000 · Annual Fund	857,857.82	166,500.00	515.2%
Total Income	1,612,119.42	754,081.20	213.8%
Gross Profit	1,612,119.42	754,081.20	213.8%
Expense			
61900 · Miscellaneous Expense	146.80		
62100 · Contract Services			

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62110 · Accounting Fees	4,950.00	4,521.20	109.5%
62111 · Bookkeeping	11,700.00	11,700.00	100.0%
62120 · Fundraising	25,760.00	25,200.00	102.2%
62125 · Operations	17,395.00	24,000.00	72.5%
62130 · Grant Writing	9,000.00	9,000.00	100.0%
62140 · Legal Fees	2,890.25	2,400.00	120.4%
62150 · Work Study (Bates)			
62165 · Consultant	1,590.00		
Total 62150 · Work Study (Bates)	1,590.00		
Total 62100 · Contract Services	73,285.25	76,821.20	95.4%
62170 · Non-Employee Compensation			
62172 · Stipends			
62175 · Strive Leaders (AS)	0.00	29,400.00	0.0%
62176 · Street Leaders	23,829.50		
62177 · Team Leaders	0.00	4,000.00	0.0%
62182 · Diversion Stipend	605.00		
66500 · Relocation	2,500.00		
Total 62172 · Stipends	26,934.50	33,400.00	80.6%
Total 62170 · Non-Employee Compensation	26,934.50	33,400.00	80.6%
62800 · Facilities and Equipment			
62840 · Maintenance	9,256.27	9,060.00	102.2%
62845 · Equipment Rental	0.00	1,000.00	0.0%
62850 · Cleaning Services	8,400.00	11,100.00	75.7%
62860 · Mortgage Interest	8,362.03	18,125.00	46.1%
62890 · Rent, Parking, Utilities			
62891 · Electricity	8,022.55	8,700.00	92.2%
62892 · Heat	10,249.35	14,000.00	73.2%
62893 · Water & Sewer	3,007.80	3,600.00	83.6%
62894 · Snow Removal	0.00	3,396.00	0.0%
62896 · Telephone	2,572.84	4,800.00	53.6%
62897 · Security Alarm	4,726.11	1,200.00	393.8%
Total 62890 · Rent, Parking, Utilities	28,578.65	35,696.00	80.1%
Total 62800 · Facilities and Equipment	54,596.95	74,981.00	72.8%
65000 · Operations			
65020 · Postage, Mailing Service	1,484.00	1,400.00	106.0%
65030 · Printing and Copying	2,970.69	5,400.00	55.0%
65040 · Supplies	11,407.53	6,000.00	190.1%
65050 · Internet	827.28	1,200.00	68.9%
65060 · Technology	1,844.25	6,798.00	27.1%

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65070 · Web Design & Maintenance	2,000.00	950.04	210.5%
Total 65000 · Operations	20,533.75	21,748.04	94.4%
65100 · Other Types of Expenses			
65110 · Marketing Expenses	143.49		
65150 · Memberships and Dues	0.00	450.00	0.0%
65170 · Staff Development	500.00		
65180 · Background Checks	448.00	999.96	44.8%
65190 · Fundraising Expenses			
65191 · Donation Fees	1,983.35	2,000.04	99.2%
65192 · Annual Appeal	4,789.58	8,000.00	59.9%
65190 · Fundraising Expenses - Other	4,547.76		
Total 65190 · Fundraising Expenses	11,320.69	10,000.04	113.2%
65200 · Other Misc Costs	4,285.39		
Total 65100 · Other Types of Expenses	16,697.57	11,450.00	145.8%
65120 · Insurance - Liability, D and O			
65122 · Director's & Officer's	567.75	1,841.04	30.8%
65123 · Worker's Comp	-70.00	6,429.00	-1.1%
65125 · Property Insurance	0.00	11,613.96	0.0%
Total 65120 · Insurance - Liability, D and O	497.75	19,884.00	2.5%
66000 · Payroll Expenses			
66002 · Executive Director Salary	54,307.83	53,001.00	102.5%
66100 · Salaries and Wages	421,476.41	365,712.00	115.2%
66200 · Payroll Processing Fees	4,713.73	3,999.96	117.8%
66300 · Employer-Paid Payroll Taxes	42,011.87	42,000.00	100.0%
Total 66000 · Payroll Expenses	522,509.84	464,712.96	112.4%
66400 · Benefit Reimbursement	15,303.00	30,000.00	51.0%
68300 · Travel and Meetings			
68310 · Field Trips, Outings, & Food	14,143.63	16,180.00	87.4%
Total 68300 · Travel and Meetings	14,143.63	16,180.00	87.4%
69000 · Car expenses			
69100 · Gas	1,229.19	2,544.00	48.3%
69200 · Car registration	320.38		
69300 · Parking & tolls	120.00	260.00	46.2%
69400 · Vehicle Maintenance	2,919.46	2,100.00	139.0%
Total 69000 · Car expenses	4,589.03	4,904.00	93.6%
Total Expense	749,238.07	754,081.20	99.4%

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	<u>Jan - Dec 21</u>	<u>Budget</u>	<u>% of Budget</u>
Net Ordinary Income	862,881.35	0.00	100.0%
Other Income/Expense			
Other Income			
70100 - Interest Income	<u>330.15</u>		
Total Other Income	<u>330.15</u>		
Net Other Income	<u>330.15</u>		
Net Income	<u><u>863,211.50</u></u>	<u><u>0.00</u></u>	<u><u>100.0%</u></u>